

COMPANY PROFILE

We are proud of how far we've come, and we look forward to continuing our journey. A journey we are on together with our customers, our shareholders and our employees.

> Amer Huneidi -Executive Chairman of Gulf Cryo

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INTRODUCTION

Covid-19 has caused significant disruption. When the pandemic struck, we responded with resilience and adapted quickly across our network to support all our stakeholders and customers during this unprecedented time. Protecting the safety and security of our people and preserving jobs. Working with clients to deal with the immediate impacts of the pandemic. Utilizing our knowledge to seamlessly deliver quality products and solutions to a broad range of industries.

Looking ahead, the breadth and depth of the knowledge that we have at Gulf Cryo and our ability to provide a comprehensive range of products and solutions have never been more important considering the significant environmental and health challenges. Our response to these challenging events has tested the strength of our people, culture, and our plans. We are working hard to build the Gulf Cryo of tomorrow for the benefit of all our stakeholders and the people we serve.

Our goal for a sustainable future

For sustained growth in the long term, low-carbon gas solutions will have to be scaled up significantly. These include carbon capture, utilization and sequestration. We articulate our goal in four words - "higher returns, lower carbon" – a simple statement that captures our view of what it takes to succeed in the future of industrial gas supply. "Higher returns, lower carbon" starts with financial strength. This is underpinned by an advantaged product portfolio, a strong balance sheet and the transformation of our business to work more efficiently and effectively. It recognizes the need to work with our customers in a world moving toward a lower-carbon energy system. We embrace this future and are aligning our strategy to advance these goals.

Our approach to delivering higher returns in a lower-carbon world is grounded in a set of missions:

- We aim to dramatically reduce carbon in our operations and in our production.
- We aim to increase renewables and offsets in support of our business.
- We want to invest in low-carbon driven technologies to enable commercial solutions while leveraging our capabilities and operations to advance technologies such as carbon capture and hydrogen.

We want to continue to be an industrial gas manufacturing company with purpose; one that is trusted by society, valued by shareholders, and motivational for everyone who works at Gulf Cryo. We believe we have the experience and expertise, the relationships and the reach, the skill and the will to continue to do this.

We invite you to explore this report and we hope that you find it a useful resource in evaluating the past, present and future of Gulf Cryo in the industrial gas industry.

COMPANY PROFILE

Dear fellow shareholders,

While the start of a new era usually carries hope, we quickly saw the world come to a near stagnation in 2020, confronted by increased crisis: a public health and economic crisis, and the devastating effects of climate change. These prevailing circumstances tested the resilience of Gulf Cryo and our strategies like never before.

I would like to start with emphasising how grateful we are for our people. They have risen to these challenges, keeping our global supply chain moving, powering manufacturing and transportation to deliver our products and supplies, and ensuring essential products are available to those in need. Thanks to our people, our global footprint and strong expertise, we were able to keep our operations running, which was crucial being recognized as a critical supplier for both industrial and medical gases. This opportunity has been an honour for all of us at Gulf Cryo and I would therefore underline my monumental pride in the extent of this mobilization, and thank all our employees for their professionalism, perseverance, patience as well their adaptability.

While we remain focused on delivering value and attractive returns regardless of the situation, our continued commitment to customer-centricity is central to the goals and future of Gulf Cryo. We will continue to look at everything we do and offer through a customer lens and strive to deliver best-in-class service to our customers and industry professionals.

Our goal is to lead in a present marked by transformation. Our actions are proactive and controlled – streamlining and modernizing work; integrating teams, processes and value chains across business units and geographies;



AMER HUNEIDI

Our goal is to lead in a present marked by transformation.

elevating leadership capabilities; advancing digital solutions; and empowering our workforce to make decisions quickly, safely and with greater accountability. We remain true to our values, prepared to succeed and excel in any environment, and adaptive in a dynamic world where disruption is routine.

Gulf Cryo has already shown it has the ability to withstand challenges and to emerge stronger. With its prevailing portfolio of solutions and recognised leadership in both industrial and medical gas business, Gulf Cryo has some enduring and unrivalled strengths. Combined with our strong leadership team and outstanding workforce, I am confident that the company is well-placed to go on delivering competitive returns while meeting the needs of both its customers and its multiple - and highly valued - shareholders.

We look back on a proud history of pioneering products and solutions that shaped the industry, and became admired for our safety culture, our customer focus and performance culture.

"We are proud of how far we've come, and we look forward to continuing our journey. A journey we are on together with our customers, our partners and our employees."

Today, our production and distribution networks are spread across 10 countries in the Middle East & Gulf region offering a full range of essential products, innovative solutions and expertise to meet the needs of our customers locally.

Our vision is one of continued growth and excellence in the service we provide to our customers. We are proud of how far we've come, and we look forward to continuing our journey. A journey we are on together with our customers, our partners and our employees.

Amer Huneidi Executive Chairman & CEO

A. Lewich

Our History

1971 Kuwait Industrial Gases Company (KIGC) begins bulk operations

1977 Arabian Industrial Gases Co. (AIGCO) was formed in the UAE

1970

1950

1953 Salim Huneidi and partners commence a pioneering industrial gases trading business in Kuwait

1956 Kuwait Oxygen and Acetylene company begins production **1997** Gulf Cryo establishes a presence in Jordan through acquisition

2001 AIGCO builds an ASU in Dubai, relocating from Sharjah

2003 Kuwait Industrial Gas Company constructs major ASU facility and liquid production

2000

2006 Gulf Cryo Qatar established. Shuaiba Oxygen commences its operations

2006 Gulf Cryo brand officially incorporated and all businesses unified under Gulf Cryo Holding Company

2006 Agreement with an international player to establish a JV operating a major ASU facility in Kuwait

2009 Investcorp purchases 20% share of GC with segregation of ownership and management established **2010** Gulf Cryo expands into KSA with the commisioing of operaations in Dammam

2011 Acquisition of 80% in Gas Tech KSA and 100% of IIMG in Jordan

2011 Gulf Cryo establishes dual headquarters in Dubai -UAE and Kuwait

2014 Acquired a 43% minority investement in Tyezka Air Austria

2014 Commissioning of the Abu Dhabi ASU facility

2010

2014 Acquisition of several business including 51% of Gulf Cryo Industrial Gases Company in Egypt, 100% of Deniz Gas in Turkey, 70% of GFF Iraq and 100% of Julphar Industrial Gases in UAE

2015 Acquisition of Yaliz Gaz in Turkey

2015 Commissioned the EQUATE CO₂ plant in Kuwait

COMPANY PROFILE

2016 Gulf Cryo Carbonics is incorporated and production commences

2017 Egypt and Turkey turn arounds successfully completed

2017 Minority Interest in UAE bought out

2017 Minority Interest in Egypt bought out

2017 Final four ERP sysytems rolled out

2017 Group takes an 80% stake in a local PG company in Sulaymaniyah

2020

2018 Relocating and commissioning of AIGCO's Dubai ASU to Sulaymaniah

2022 Signing of a 20 year agreement to capture up to 900 MTPD of Ma'aden's emissions

2023 Inauguration of Carbon Capture Plant at Petro Rabigh, KSA, capturing 300 MTPD

8 Seperation ASU and CO₂ Plants
10 Countries in the MENAT Region
26 Production Facilities

OUR STRATEGY

Our Vision

As a world class industrial gas company, Gulf Cryo will continue building on family principles and core values to ensure operating excellence and distinctive market leadership across the region.

Our Mission

To explore, develop, produce and distribute all our products all over the world and remain as a secure and reliable supplier to our customers. Also, to uphold values and employ successful business practices to maintain high standards at all times.

Our Pillars

Our people are the core of our business pillars. They are key to creating a thriving, efficient, safe and successful business for our customers, and nurturing an environment of productivity and growth.



Improving customer experience is central to our success. We achieve this by understanding what solutions our customers value and thus enhance our offerings to meet their needs.

Our focus is consistently around operational excellence, efficiencies and optimization throughout our organization. We are optimizing our expenditures to become an increasingly efficient organization and balancing a reduction in our costs whilst maintaining a high level of customer service.

We constantly evaluate the continued effectiveness of implemented risk control strategies and policies, and support the identification of new hazards with continuous training, communication and other actions that promote a positive safety culture within the organization.

A

(FO)

People are at the core of our strategic imperatives. We focus on the development of a highly-skilled, world-class workforce and encourage a strong sense of responsibility and commitment. By investing in our people, we are enabling the successful execution of our strategic priorities.

OUR COMPANY VALUES

We believe that an investment in Gulf Cryo—and indeed, in any company—is an act of faith, and faith can only be earned by operating with trust and transparency. These core values are at the foundation of everything we do. We have always held a firm belief that the best way to become a leading company and to deliver value to our customers and shareholders is to be transparent, fair and ethical in our business practices and personal behavior at work.

Gulf Cryo has built a strong history of quality, safety and performance that is the cornerstone of our success. Regardless of challenges, we will continue to live and operate by the highest standards of ethics. As the environment in which we do business continues to change, we will meet the future with the same steadfast commitment to honesty, fairness, and transparency that has kept us strong for more than 65 years.

	TRUST	Work with honesty and fairness, confidentiality
\bigcirc	SAFETY FIRST	Adopt and implement best pract maintain an accident-free enviro
Q	TRANSPARENCY	Encourage an open and free flor a transparent work environmen
	TEAMWORK	Strive to achieve goals through t utmost professionalism within th
\$ \$	RESPECT	Treat all people with respect and customer or supplier
(¹)	EMPOWERMENT	Provide team members with all i resources and the authority to r they can work with a deep sense reponsibility to achieve the desir
<u>db</u>	OWNERSHIP	Treat employees with equality an inclusive growth policies.

while maintaining strict

tices in operations to onment

w of information to foster It

teamwork ensuring he organisation

d dignity, be it employee,

the necessary training make decisions, so that e of accountability and ired goals

nd fairness, foster

Our Operations

Air Gases, CO2, Specialty Gases, Helium and Hydrogen are packaged under pressure into steel cylinders for delivery to all industries and sectors.



Using world-class Air Separation Units (ASUs) we produce Oxygen, Argon and Nitrogen in liquid form, and we manufacture Liquid CO2 and Gaseous Hydrogen.

Our 438 **Rolling Assets** In Trucks



























ARGON TONNES PER YEAR

16

COMPANY PROFILE





Engineering & construction

Gulf Cryo builds and operates, for itself and its clients, air separation units, CO2 manufacturing plants, cryogenic storage facilities, gas pipelines, gas application equipment (e.g. freezing tunnels, acetylene and hydrogen plants and manufacturing facilities for compressed gases).

Corporate Governance

BOARD OF DIRECT

EXECUTIVE TEAM

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	21	

Board of Directors



Amer Huneidi

Executive Chairman, Remuneration Committee & Chief Executive Officer

Since 1987, Amer Huneidi has held several positions within Gulf Cryo from Vice President of Sales and General Manager of Kuwait through to CEO, a role he assumed in 2018, to lead the company and continue its growth strategy. Amer has also served as the Chairman of the Gulf Cryo Board since 1998 and has been critical to the growth of the Company into the group it is today. He is a member on the board of a number of notable companies and organizations in the UAE and Europe, including IOMA Board of Directors.

Executive Team

Our Executive Team coordinate the Group's overall business and affairs. They are responsible for Gulf Cryo's overall day-to-day management supervising in particular change projects and the development of activities.

Our Executive Team monitor operations on a regional scale, and ensures expansion in all of the Group's businesses and geographies.





Amer Huneidi

Remuneration

• Chief Executive Officer

Committee

- Vice Chairman • Executive Chairman
 - Investment Committee

Abdulsalam

Al Mazro

- Remuneration
- Committee



Georgios **Beretsos**

Officer



- Chief Commercial
- Louis Corapi
 - Chief Financial Officer



Abdulsalam Al Mazro

- Vice Chairman
- Investment Committee
- Remuneration Committee



Nader Sultan

- Director
- Remuneration Committee Chair



Mike Huggon

- Director
- Audit Committee Chair Investment Committee
- Remuneration Committee



- Director
- Audit Committee Chair
- Investment Committee Remuneration Committee



Sami Huneidi

• Chief Administrative Officer



Jayaseelan Anbalagan

• Vice President Engineering



Rami Huneidi

• Group Head of Procurement

Business Segments



FOOD & BEVERAGE

WATER & WASTEWATER

METALLURGY & GLASS

METAL & INDUSTRIAL FABRICATION

PETROCHEMICALS, OIL & GAS

DECARBONIZATION SOLUTIONS



Healthcare

Improving lives everyday...

In an industry that touches all of our lives, we know our customers expect the highest quality and safety handling of medical gases and equipment, and the most comprehensive and reliable service - and that's what we deliver at Gulf Cryo. Our distribution network is one of the largest in the Middle East and Gulf region, and we are committed to deliver solutions like nitrogen to preserve blood and tissue, helium for MRIs, and oxygen and respiratory therapy gases to help patients breathe, delivered to almost everywhere - from ambulatory services to hospitals, clinics, nursing homes and other healthcare facilities that help healthcare professionals stay one step ahead.

The COVID-19 pandemic has indeed, increased the demand from hospitals for medical oxygen and reinforced the need for a more personalized approach to patient care for those suffering from chronic diseases such as respiratory failure and diabetes. The efforts of our team and their instant mobilization to face these healthcare challenges, combined with our industrial capabilities have allowed us to meet this demand for the supply of essential medical gases and ensure supply continuity.

Meeting the highest standards of quality and purity, our medical-grade gases follow Pharmacopeia standards and our manufacturing sites comply with Good Manufacturing Practices (GMP) guidelines and follow Saudi Food and Drug Authority (SFDA) safeguards and requirements. Also, our manufacturing process is ISO 9001:2015, ISO 14001:2015 and ISO 18001:2015 certified.



Integrated solutions

improved healthcare and economic outcome:

- We supply medical gas equipment and consumables 24/7

Key figures



1,750 cylinders produced / day 30 dedicated

At Gulf Cryo, we offer integrated solutions and services that help contribute towards an

• We design and engineer medical gases distribution network

• We provide dedicated medical cylinders and storage tank telemonitoring system

We offer staff training, medical gases handling and maintenance services



cylinder trucks

22.5 tonnes N₂O produced / month

Food & Beverage

Food & Beverage markets are continuously experiencing shift in trends driven mainly by change in consumer behavior and increase in food safety. Consumer preferences for convenience and healthy foods have created new opportunities for development and innovation. Many of which are dependent on food -grade gases used as processing aid, ingredients and/or additives.

Gulf Cryo provides a wide range of process solutions in cooling, freezing, modified atmosphere packaging and carbonization for small and medium sized local companies. We are also proud to partner with key multinationals in the F&B sector, supplying Carbon Dioxide in line with the international standards for beverages and certified gases as per Food Safety FSSC 22000 guidelines.



Water & Wastewater

The world in general, and the Middle East region in particular are increasingly experiencing environmental challenges. Water resources are becoming scarce and the situation has further been worsened by poor water management. As a result, authorities are looking for non-conventional water supplies such as seawater desalination.

The Company offers a turnkey approach covering gas supply, technologies and expertise in order to improve the overall performance of the water and wastewater treatment plants by minimizing energy and usage of chemicals while retaining quality of water in line with increasingly strict local regulations.

We offer a complete range of process solutions such as CO2 remineralization, pH control, biological treatment and Ozonation for advanced oxidation.

Gulf Cryo has been a leading partner through collaborating with major customers that are environmentally cognizant.



INDUSTRIES WE SERVE

Glass & Metallurgy

More than half of the steel produced worldwide goes into steel buildings and infrastructure.

With rapid urbanization, the need for steel and glass will continue to grow worldwide in years to come.

However Glass and Metallurgy industries face two main challenges: increased competition and strict environmental legislations.

Industrial gases play key role in providing an answer to these challenges.

Gulf Cryo has developed a wide range of solutions from increasing production to saving energy costs and reducing carbon dioxide emissions.

With oxy-combustion solutions such as O2 enrichment and lancing, Gulf Cryo's technology helps improve your furnace combustion heat performance by optimizing fuel consumption while increasing production and reducing CO2 and NOX emissions.

Glass and Metal industries are generally large consumers of gases. Gulf Cryo offers schemes through on-site production plants or pipelines in addition to supply of products by trucks. The Company manages the operation and maintenance of gas plants and assures a guaranteed and reliable source of high-quality gases.



Metal Fabrication

Metal fabrication covers a wide range of market segments such as Automotive, Shipyards, Process Industries and Construction.

The industrial gases use in metal fabrication market is projected to grow as a result of increasing demand in metal industry due to rising urbanization and continuous economic development in emerging economies.

Gulf Cryo is a supplier of choice for all types of welding, cutting and shielding gases required by the metal processing and fabrication industries, ranging from traditional flame process to highly specialized laser welding processes.

Gulf Cryo provides a wide range of products primarily LOX and LAR to key customers in the Metal Fabrication industry.



INDUSTRIES WE SERVE



Petrochemicals, Oil and Gas

O&G companies are in a continuous need to boost their production and develop resilient strategies for increasing performance and efficiency of their operations.

Gulf Cryo, since 1950's has been a leader in offering a wide range of solutions for the upstream and downstream O&G sector.

We have been producing nitrogen, which is widely used for pipeline purging applications by Oil Service Companies, and Hydrogen, used for processing crude oil into refined fuels and achieving lower Sulfur content in hydro-crackers and hydro-treaters in refineries.

STREEN N

INDUSTRIES WE SERVE

Decarbonization Solutions

OUR SUSTAINABILITY MEASURES

A CIRCULAR CARBON ECONOMY - CCUS SOLUTIONS 34 A SUSTAINABLE ENERGY MIX - HYDROGEN SOLUTIONS 37 39

COMPANY PROFILE

CCUS

Gulf Cryo was among the first pioneers in carbon capture and have started its first project in 2014, capturing the carbon emissions of Equate in Kuwait. This partnership paved the way for our current position in CCUS solutions. Today, we manage the CO2 full value chain from capture to utilization and sequestration, creating a circular carbon economy.

CARBON CAPTURE A ENHANCED OIL/GAS RECOVERY (EOR/EGR) **GEOLOGICAL SEQUESTRATION** SYNTHETIC ADVANCED FUELS (METHANE, METHANOL, AVIATION FUELS) Þ DISTRIBUTION CARBON EMISSION SEAWATER DESALINATION SOURCES (Q CARBON CAPTURE FACILITY FOOD PROCESSING & BEVERAGE R AGRICULTURE °**G**i COMPRESSION ALGAE PRODUCTION BUILDING MATERIALS (CONCRETE, CEMENT) ×S **REFRIGERATION & COLD TRANSPORTATION** PURIFICATION (Yr LIQUEFACTION DRY ICE APPLICATIONS By Road စိုင် **By Pipeline** POLYMERS

COMPANY PROFILE

UTILIZATION & SEQUESTRATION

CCUS

Gulf Cryo possesses the expertise to engineer state-of-the-art carbon capture solutions and to innovate utilization & sequestration applications in various industries.

We continuously invest in carbon capture from heavy industries

- We provide engineering solutions to capture CO2
- We evaluate new technologies to capture CO2 more efficiently
- We develop new applications to utilize and sequestrate CO2 in various industries
- We decarbonize industries through innovative CO₂ applications (building materials and water remineralization to name a few)
- We possess an extensive supply chain infrastructure servicing the whole region
- We provide assistance with market understanding

Currently capturing 100,000 MTPA of CO₂, Gulf Cryo is increasing its carbon capture rate exponentially within the coming years.



HYDROGEN

Hydrogen plays a key role in energy transition enabling a sustainable energy mix. As an industrial gas company, Gulf Cryo is an expert in producing Hydrogen through electrolysis and is soon turning its plants into green Hydrogen facilities. We continuously evaluate different technologies and solutions to help develop the green hydrogen economy.

WE INVEST IN LOW-CARBON H2 PRODUCTION & DISTRIBUTION

WE DEVELOP

STRONG PARTNERSHIPS THAT ENABLE THE DEVELOPMENT OF H₂-RELATED PROJECTS

WE DEPLOY

1 2

H2 INTEGRATED & INNOVATIVE SOLUTIONS FOR DECARBONIZING ENERGY, INDUSTRIES & MOBILITY

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COMPANY PROFILE



OUR SUSTAINABILITY MEASURES

Gulf Cryo recognizes its responsibility to conduct business in a sustainable manner to achieve sustainable growth. This means balancing the needs of the economy, the environment and the community, by striving for actions that drive measurable progress which both protect and improve quality of life of future generations.

A NEW STRATEGY FOR A NEW ERA

As one of the industrial and medical gas leaders in the region, our focus is on areas where can make the biggest impact - enabling a low-carbon community by reducing emissions, preserving natural resources and promoting social progress, while ensuring we comply with local rules and regulations wherever we operate.

In all of these areas, we are aiming to take actions across the whole value chain where we can achieve a greater impact by partnering with our customers and suppliers, and our shareholders.

A key goal of our sustainability strategy is to contribute actively towards a low-carbon society. Throughout our products and solutions, we will enable our customers to dramatically reduce their annual CO2 (carbon dioxide) emissions.

Key actions will be to continue to transition to renewable sources of energy across our plants and facilities, move waste to landfill sites abiding by rules and regulations, send used paper for recycling, turn our focus to water conservation, and sourcing our products responsibly.

SOLAR ENERGY

In collaboration with Yellow Door Energy, we successfully commissioned our first solar green power generation project in the UAE. Our solar PV plant comprises of more than 900 solar panels installed to cover an area of 2,700 square meters, and is expected to generate around 850 megawatt-hours (MWh) of clean energy in the first year of operation, which is equivalent to reducing 300 tons of carbon emissions per year. Our goal is to continue to install similar solar power systems across many of our plants and facilities operating in the Middle East and Gulf region.

INTERNAL WASTE MANAGEMENT

One of our primary business initiatives is to ensure the reduction of wasteful habits among employees. In order to create a more environmentally conscious workplace, we have embarked on a lot of initiatives such as encouraging the use of reusable water bottles. Gulf Cryo offered its employees stainless steel watter bottles which in return reduced waste and cost.

This initiative has also increased office sustainability, bringing a strong and positive environmental impact.

Health, Safety and Environment



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HEALTH, SAFETY AND ENVIRONMENT

Health, Safety and Environment

Gulf Cryo is admired for its safety culture and work efficiency. We have been taking the strictest measures by developing the competencies of our people and enhancing their performance through adequate planning and periodic monitoring to address areas of improvement. Our emphasis on protecting people and the environment guides our commitment to operating safely and reliably.

MAINTAINING SAFE OPERATIONS

Preventing high-consequence incidents and impacts starts with understanding and mitigating risks. We manage risk through a process of safegaurd measures.



OUR RESPONSE TO COVID-19

During 2020, the mental health of our employees became an even greater focus. Our successful response to the COVID-19 pandemic has been enabled by our safety culture and tools. We implemented significant changes that we determined were in the best interest of our employees, as well as the communities in which we operate, and which comply with government regulations. This includes having the vast majority of our employees work from home, while implementing additional safety measures for employees continuing critical on-site work.

Our commitment to HSE goes beyond safety alone. Occupational health and wellness is a key competency managed within our HSE Department. The importance of physical health, ergonomics, preventative health care, and mental wellness cannot be overstated in promoting a healthy, engaged, and productive workplace.





COMPANY PROFILE

Testimonials

TESTIMONIALS

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Testimonials



Joint Operations, Saudi Arabia Chevron and Kuwait Gulf Oil Company

"On behalf of the Operations Group at Joint Operations-Wafra, we would like to express our appreciation to Gulf Cryo for their support during the Restart-Up of the Wafra oil field. Your achievement in delivering large volumes of nitrogen in a short span of time has helped us in achieving our target of a safe and timely restart of our facilities for which we are grateful, and we look forward to working with you in the future."





Raid Kawar, Managing Director, Jordan and North Iraq

Founded in 1959, Jordan Gases Company was the country's first industrial gases company. Our primary products include oxygen, acetylene and nitrogen, supplied to both industrial and medical sectors.

Soon after taking the reins of the Jordan Gases Company from my father in 2002, I decided to partner with Gulf Cryo, a move that has proved key to the Company's expansion from a national business to a major regional player in the Middle East.

In 2007, I added three additional gas companies to the Jordan Gases Company umbrella, increasing our overall market share. A move that was supplemented with the acquisition of the International Gases Company in 2011. Today, the Jordan Gases Company and Gulf Cryo alliance boasts of a diversified business environment, substantial supply chain asset base, standardized business processes and an universal ERP platform.

The construction of the Air Separation Unit (ASU), marked yet another important milestone in our journey enabling us to manage the market supply. Over the years, I have established the healthcare sector to become our core market, strengthened our supply chain capabilities and built sufficiently longterm customer relationships.

With over 23 years of Medical & Industrial Gas experience in the Middle East, I believe that the key driver for the success of Gulf Cryo have always been their people, and consequently at Jordan Gases Co. I am thankful for the relentless support and commitment of our Board, the passion and resilience of our employees who are continuously driving our achievements.







Middle East National Beverage Company, customers Jeddah, KSA

As one of the largest Pepsi bottling plants in the world, MenaBev is crucial to Pepsi both in the Western region of KSA and as an export center to other countries. Given this strategic importance the Company needed to partner with a CO2 producer and supplier with a proven history of excellence, reliability and ability to deliver projects within a tight timeline. Gulf Cryo checked all of these boxes, thus becoming our partner of choice.

MenaBev's West KSA plant covers over 300,000 m3, is equipped with eight high speed production lines, a filling capacity of 2.5 million liters and a state-of-the-art logistics facility that uses laser guided vehicles. Owing to our large production and distribution requirements the plant needs a large amount of raw materials, man-hours and supply chain. Given that Carbon Dioxide acts as the key component in Pepsi's ingredients along with actual cola syrup and sugar, we at MenaBev decided to work with Gulf Cryo to construct a carbon dioxide plant inside our facilities to complement the Company's Pepsi production capacities.

We're happy to say that throughout the process, Gulf Cryo's Project Team performed an exceptional job in incepting the carbon dioxide plant, completing the project within the agreed upon time frame while catering to all of our technical specifications. The team displayed exceptional market knowledge and technical expertise. Whilst the actual carbon dioxide plant has served as an exemplary source of supply for the required raw material, multiple socio-economic factors including the rising sugar taxes, civil unrest in Yemen and raising health consciousness have impacted the original supply of our Pepsi products. Even in these challenging and uncertain times, Gulf Cryo has continued to be a reliable and continuous source of carbon dioxide supply to our sites. We are immensely proud to be working with a clean Carbon Dioxide market leader such as Gulf Cryo.





About MenaBev:

In 1965, Pepsi-Cola awarded Sheikh Salem Ahmad Bugshan the franchise rights for its products in the western region of the Kingdom of Saudi Arabia. A few years later, the new Pepsi bottling plant was incepted in Jeddah. Since its establishment, the Company has spearheaded several award winning initiatives receiving the prestigious Pepsi Worldwide Quality Award and the Worldwide Bottler Award. MenaBev has continuously worked towards expanding its existing business, today, becoming an export center for Pepsi-Cola to several countries.

Jayaseelan Anbalagan, Vice President Technical & Engineering Gulf Cryo

I joined Gulf Cryo in 2002, as an Operations Manager at the Arabian Industrial Gases (UAE), and now, having worked for the Company for almost two decades, I can say with confidence that it was one of the best career choices I made. Gulf Cryo has played a major role in helping me grow and develop in my career, and I would like to take this opportunity to express my gratitude to my mentors Mr. Amer Hunaidi (Chairman) and, Mr. Walid Kouatli (insert surname) (Senior Vice President), who recognized my potential, and generously gave both their time and guidance to help me hone my talents.

I am grateful to all my managers over the years, who trusted me with important projects, building my confidence, and pushing me to explore and express new ideas and innovations that not only improved my skills and performance but also contributed to building the Group's reputation as a regional market leader. It is this collaborative work environment that has encouraged a culture of knowledge sharing within the Company.

Gulf Cryo's ideology of 'People First' and their commitment to learning and development is what makes the Company an ideal workplace for employees. Our inclusive culture, that extends growth opportunities to all of their employees regardless of their background, goes a long way in building a team that takes ownership of and pride in their work.

I would like to end by thanking everyone from the Gulf Cryo family for supporting me in my professional journey and always challenging me to do better. Today, as the Group's Vice President Technical and Engineering, I hope to extend the kind of mentorship and guidance that I received to everyone embarking on their professional journey with us.



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